

3 STEPS TO INCREASE PROFIT

Let's face it. The latest and greatest term in the printing industry today is Managed Print Services (MPS). It is truly amazing that everyone claims to have the best solution for you. You may have gone through an assessment or signed a contract for MPS already but the bottom line is that MPS means many different things — there is no universal solution.

Vanguard Computer's cutting the cost and complexity of print management is now absolutely critical to your bottom-line company profits and can be based on the following proven 3-step process:

1. OPTIMIZE INFRASTRUCTURE

Gain visibility and control. Create a cost effective, reliable and secure printing and imaging environment.

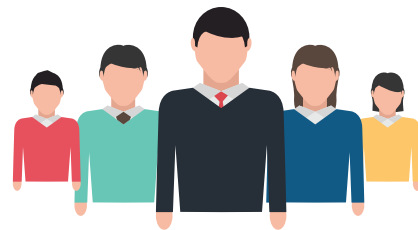
- Assess your current environment
- Create reliable, cost-effective infrastructure
- Reduce energy costs and unnecessary waste
- Refresh & redeploy



2. MANAGE ENVIRONMENT

Free up your IT resources with efficient printing and imaging management tools and services.

- Introduce network management tools
- Manage a secure, reliable network operation
- Reallocate resources and prepare growth



3. IMPROVE WORKFLOW

Transform document-intensive workflow's and information management with end-to-end solutions and services.

- Reduce paper intensive processes
- Enhance security and compliance to reduce risk
- Partner with experts like Vanguard Computers to see through the process



4. RESULTS

The outcome of following this process should result in your company gaining visibility of usage patterns and total printing costs, accelerated processes and a definite increase in company bottom-line profits.

