



## Your Partner for State, Local and Education Technology Solutions

Call us at 1.800.993.2229



“Our staff was pleased with how organized and easy this whole distribution process was... It was well thought out, and it created a positive first impression.”

—Mike Barry, Assistant Superintendent for Business Service, Madison Metropolitan School District

### Who we are

Vanguard Computers is a Wisconsin based, women and minority owned business that prides itself on the strength of its employees and vendor partnerships. Our main areas of focus are procurement, IT infrastructure management and lifecycle management services and solutions.

### What We do

Vanguard Computers ensures that your IT infrastructure will fit seamlessly and effectively into your environment. Partnering with leading IT solution providers, we can manage your technology from start-to-finish while offering technical expertise, support and service excellence.

### Why us?

Vanguard Computers offers a comprehensive and relevant portfolio of solutions with flexible deployment options backed by the power of an experienced team. Our client-centric approach to IT infrastructure management enables us to become an extension of your organization.

## Vanguard Computers offers client-focused products, services and solutions.

No other Wisconsin-based company has the contract coverage and process knowledge that Vanguard Computers does in the laptop, PC and printer space. We understand the needs of mandatory state government agencies that work with contracts and offer choices that adhere to their constraints while meeting your organization’s goals. We identify solutions that work for local and state government, higher education or a K-12 school, by evaluating their program options, including State Contracts, NASPO and others. Vanguard Computers’ system of operation is continually refined and streamlined, evolving and improving with each iteration.

### Best quality

We partner with best-in-class vendors, like HP, to supply you with the highest level of technology solutions. That quality doesn’t end with the purchase of products. Vanguard Computers goes far beyond conventional processes, modifying and adapting our systems to address the unique needs of each client.

### End-to-end

Our experts analyze the unique technology needs of your users and help make budgets stretch as much as possible to meet those needs. We augment your IT staff to help deploy large technology projects in a timely manner. Vanguard Computers helps implement technology with our PMP certified project managers.

### Best price

We evaluate all the programs and contracts available to you to determine the best program and lowest price, at no additional charge. We take care of contract compliance and specifications. All costs are factored into your quote, including freight.

### Smart Procurement

We simplify the purchasing process, enforce contract compliance, and get the best pricing on HP mobility solutions—all through custom catalogs. Give your users access to custom catalogs that enable them to select product through filters you set.



**VANGUARD**  
COMPUTERS, INC.



**VANGUARD**  
STORAGE & RECOVERY

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“...HP’s and Vanguard Computers’ involvement with these early phases of our plan has been so vital. Things needed to be done the right way, the first time out—and that’s exactly what they did.”

—Beth Clarke, Director of Instructional Technology and Media Services, MMSD



**PC, Laptop & Printer Contracts & Programs**

We’ve taken pride in serving the public sector for over 20 years. Our long-standing relationships with governmental organizations gives us extra insight to help customers just like you with both technology and navigation of contracts.

**Services, Deployment & Warranty**

We offer comprehensive assistance from end to end, including imaging, asset tagging and device deployment. We are an authorized warranty and service shop for HP.

**Rentals**

Vanguard Computers is Wisconsin’s largest technology rental provider. We strategize with you to match the right printers, laptops and computers to your needs. Imaging and delivery are included with every rental.

**MBE / WBENC / DBE**

Vanguard Computers is a certified woman and minority-owned business through WBENC, State of Wisconsin and is an MBE and DBE through the Wisconsin Certification Program.

**How to Reach Us**

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**Contracts & Programs**

**NASPO Computer Equipment, Peripherals & Related Services**

- Hewlett Packard Enterprise: 505ENT-O16-NASPOCOMPUT-03
- HP: 505ENT-O16-NASPOCOMPUT-04
- Lenovo: 505ENT-O16-NASPOCOMPUT-13

**State of WI**

- Intel Compatible Computer Hardware, Accessories, Services and Professional Technical Services
  - » HP contract #505ENT-M12-WICOMPUTER-05
  - » Lenovo Contract #506ENT-M17WICOMPUTER-07
- Enterprise Tablets and Accessories – exp 9/30/17
  - » Lenovo contract #505ENT-O14-TABLETACC-02
- Computer Printers, Supplies, Parts, Accessories and Related Services – exp 3/7/17
  - » Brother contract #505ENT-M12-PRINTERDSK-01

**UW Systems Contracts**

- Networking Equipment & Supplies – exp 1/6/16
  - » Contract #12-2058 – Fortinet, Trend Micro, Aruba
- Storage, Backup & Recovery Hardware, Peripherals & Software- exp 2/1/18
  - » Contract #15-2052 – Unitrends

**EDUCATIONAL & INSTITUTIONAL COOPERATIVE SERVICE, INC. (E&I) and HP Managed Print**

**MHEC and PEPPM**

